



First Niagara’s Building Renovation Shows Commitment to Niagara County and Efficiency Initiatives

-- Administrative Center is transformed to add workspaces and enhance sustainability --

BUFFALO, N.Y., November 7, 2013 – First Niagara Financial Group, Inc. (NASDAQ:FNFG) today announced the completion of the renovation and efficiency upgrades to its Administrative Center at 6950 S. Transit Road in Lockport, New York. The project covered over 66,000 thousand square feet of space, took a year to complete and improved the efficiency and utilization of the building by 30 percent. The project diverted more than 150 tons of debris from area landfills through recycling and reuse. One-third of the construction products used in the building contained recycled materials, and most of the materials used for the project were manufactured within a 500 mile radius.

The newly renovated building has the space for 587 employees and meets LEED (Leadership in Energy and Environmental Design) standards for energy efficiency. The building houses the company’s administrative and information processing functions. Upgrades to the facility include the following:

- Water-efficient fixtures that will reduce water usage by 776,000 gallons per year
- Energy efficient light fixtures
- HVAC system that will significantly reduce energy consumption

“First Niagara is committed to being a great community partner and a responsible corporate citizen,” said Julie Signorille, First Niagara Managing Director of Operations. “Our newly renovated Administrative Center is an environmentally friendly and ecologically responsible workplace that will help us increase our efficiency and enhance the sustainability of our community.”

The reconstruction project took all LEED criteria into consideration and is expected to be awarded USGBC LEED certification.

About First Niagara

First Niagara, through its wholly owned subsidiary, First Niagara Bank, N.A., is a multi-state community-oriented bank with approximately 420 branches, \$37 billion in assets, \$27 billion in deposits, and approximately 6,000 employees providing financial services to individuals,

families and businesses across New York, Pennsylvania, Connecticut and Massachusetts. For more information, visit www.firstniagara.com. For more information, visit www.firstniagara.com.

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